



More than **20,000 users** trust in  
**SevenCs technology**

SevenCs is a medium-size company with about 120 employees, developing high-end software products for cartography and navigation in professional shipping. Our software components have an excellent reputation around the maritime world.

We would like to strengthen our sales department team and are looking for a Sales Manager to join us.

### **Sales Manager (m/f)**

#### **Your field of activity:**

- To be the main contact person for new and existing customers
- To actively grow and development sales in four core business segments across 7Cs
- To work with the Sales Director to develop new Sales pitches and achieve the Strategy as set out by the Board
- You will be responsible for new customer acquisition and the expansion of existing customer relationships
- You will monitor and contribute to marketing activities for SevenCs
- Responsible for the implementation of national and regional sales targets
- Co-operate with and support our Channel
- Proactively grow new business opportunities

#### **Your profile:**

- Completed commercial education
- Interest in shipping and navigation, defence, and/or technology
- Several years of experience in sales, ideally in the maritime industry
- Willingness to travel locally and abroad
- Safe handling of MS Office
- Excellent English language skills spoken and in written
- Ability to work autonomously and self-reliant
- High level of initiative and well-structured approach to work.

#### **Our Offer:**

We offer a fixed contract with a varied and interesting activity with above-average payment. You get a detailed and individual training with us. We also offer flexible working hours and modern offices in one of the most attractive locations of the city. Become part of a highly motivated team in an environment that promotes wealth of ideas and reward initiative and dedication.

If we caught your interest, please send your application including salary expectations and earliest start date to:

#### **SevenCs GmbH**

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